

## Financial Highlights

**Consolidated** (Years ended March 31)

(Millions of Yen)

	2010	2009	2008	2007	2006	2005	2004
Net Sales	414,257	450,911	551,062	608,529	550,301	435,198	409,962
Cost of Sales	353,906	378,942	487,361	564,590	514,071	406,902	379,535
Gross Profit Ratio(%)	14.6	16.0	11.6	7.2	6.6	6.5	7.4
Operating Income(Loss)	41,919	52,003	63,700	26,413	20,389	13,221	15,486
Net Income(Loss)	27,112	31,543	30,019	20,187	15,011	11,585	10,587
Cash and Cash Equivalents at end of year	123,808	174,281	164,617	159,410	91,489	68,925	99,987
Total Current Assets	283,538	335,220	324,616	327,333	231,776	231,811	234,521
Total Current Liabilities	137,728	208,023	217,339	237,585	175,428	175,066	160,128
Interest-bearing Debt	22,976	24,017	18,060	20,932	16,299	16,263	17,465
Working Capital	145,810	127,197	107,277	89,748	56,348	56,745	74,393
Current Ratio(%)	205.9	161.1	149.4	137.8	132.1	132.4	146.5
Property and Equipment, at Net Book Value	66,057	66,508	68,450	67,219	65,687	65,887	67,171
Total Assets	430,176	480,279	466,772	470,286	375,287	367,438	355,009
Long-term Debt, Less Current Maturities	21,925	23,255	17,299	17,799	993	15,712	16,086
Total Net Assets	246,140	224,488	207,536	189,239	173,063	151,155	146,289
Shareholders' Equity	245,819	223,887	207,254	188,965	173,063	—	—
New Contracts	733,549	506,135	402,352	301,347	807,649	469,534	498,252
Outstanding Contracts	1,028,460	671,341	632,827	744,679	1,024,348	722,300	674,600
Net Income(Loss) per Share(in yen)	10,725.00	124.76	118.33	79.52	58.33	44.93	40.88
Cash Dividends -per Share(in yen)	21.0	30.0	21.0	15.0	11.0	8.5	8.0
Equity Ratio(%)	57.1	46.6	44.4	40.2	46.1	41.1	41.2
ROA	6.3	6.6	6.4	4.3	4.0	3.2	3.0
ROE	11.5	14.6	15.2	11.2	9.3	7.8	14.5
Number of Employees	5,795	5,739	4,723	4,531	4,205	4,147	4,063

**Non-consolidated** (Years ended March 31)

(Millions of Yen)

	2010	2009	2008	2007	2006	2005	2004
Net Sales	317,597	349,924	460,160	528,793	484,382	386,041	367,741
Cost of Sales	275,446	298,304	420,019	505,272	463,667	369,945	347,737
Gross Profit Ratio(%)	13.3	14.8	8.7	4.4	4.3	4.2	5.4
Operating Income(Loss)	32,145	41,356	30,549	14,432	12,221	7,748	11,171
Income before Taxes on Income	27,933	44,577	32,832	21,537	16,651	12,787	12,934
Net Income(Loss)	21,271	30,213	21,312	15,183	11,411	8,690	8,265
Total Current Assets	232,540	276,325	270,646	278,627	191,149	201,338	207,037
Total Current Liabilities	126,240	184,204	194,469	216,473	158,011	161,881	147,385
Interest-bearing Debt	28,526	27,732	32,056	28,320	21,149	19,681	17,188
Working Capital	106,300	92,121	76,177	62,154	33,138	39,457	59,652
Current Ratio(%)	184.2	150.0	139.2	128.7	121.0	124.4	140.5
Property and Equipment, at Net Book Value	50,364	49,414	51,115	53,081	53,744	54,897	56,355
Total Assets	374,549	412,892	404,423	418,285	333,545	332,727	319,109
Long-term Debt, Less Current Maturities	16,104	16,756	15,519	16,381	176	15,227	15,277
Total Net Assets	212,619	192,655	174,795	165,190	155,635	136,660	134,860
Shareholders' Equity	212,619	192,655	167,376	152,863	155,635	—	—
New Contracts	675,505	440,548	348,755	255,015	765,188	439,355	477,955
Outstanding Contracts	999,689	698,002	607,378	728,168	1,009,515	714,214	652,247
Net Income(Loss) per Share(in yen)	84.15	119.50	84.01	59.81	44.49	33.82	31.98
Cash Dividends -per Share(in yen)	21.0	30.0	21.0	15.0	11.0	8.5	8.0
Equity Ratio(%)	56.8	46.7	43.2	39.5	46.7	41.1	42.3
ROA	5.7	7.3	5.3	3.6	3.4	2.6	2.6
ROE	10.5	16.8	13.3	9.8	7.8	6.4	12.3
Number of Employees	2,107	2,069	2,014	1,953	1,868	1,804	1,719