



JGC as a Sustainable Company

President and COO
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1. Management Principles



Meet Shareholder
Expectations

Maintain a
Position of Trust
with Customers

Allow Employees
and Executives
to Experience
Fulfillment and
Achievement

2-1. Achieving Further Growth



*Low Cost Engineering Office

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2-2. Achieving Further Growth

- **Concentrating efforts on oil and gas development projects**
 - ◆ **Participate in oil and gas development projects from the planning stages, and win orders for EPC service**
 - Increase the number of engineers and experienced personnel in the upstream business, and step up marketing
 - Secure chances to participate and provide technical support during planning stages of development projects
 - Explore the possibility of direct investment in the project
 - ◆ **Provide technical cooperation with the oil and gas development business using capital supplied by Japanese companies and government organizations**
 - Contribution to a stable energy supply for Japan

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2-3. Achieving Further Growth

- **Technical development and increased orders in the clean energy field**
 - ◆ FPSO
(Floating Production, Storage and Offloading)
 - ◆ Biomass Slurry Fuel
 - ◆ DME
 - ◆ GTL
 - ◆ Development of highly efficient synthesis gas production system
 - Lower production costs for GTL/DME

2-4. Achieving Further Growth

- **Reaffirming the *Horizontal-Expansion Business Strategy***
 - ◆ Respond with a clear understanding of our profit zone
 - ◆ Focus on areas in which we can establish a position of competitive strength
 - ◆ Focus on areas where a synergy with our existing business fields can be expected

3. Order Status (April 1, 2002, to Nov. 20, 2002)

■ **Major Contracts Awarded** (Billions of yen)

Business Sector*	Project	Location	Amount
OGD	Gas Development	Algeria	45
GAS	LNG	Nigeria	55
PET	Refinery	Kazakhstan	30
CHM	EO/EG	China	10
GEN	Intermediary Nickel	Philippines	13

*OGD: Oil & Gas Development, GAS: Gas Processing, PET: Petroleum Refining, CHM: Chemical, GEN: General Production

■ **Total amount of orders received: JPY244.0 billion**

(As of Nov. 20, 2002)